TAXABLE SALES BY BUSINESS GROUP

| For the Fiscal Years 2014-2023 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in Thousands) |  |  |  |  |  |  |  |  |  |  |
|  | 2023 |  | 2022 |  | 2021 |  | 2020 |  | 2019 |  |
| General merchandise | \$ | 66,291,925 | \$ | 62,226,026 | \$ | 56,410,899 | \$ | 45,601,205 | \$ | 41,960,513 |
| Food |  | 38,416,024 |  | 35,303,794 |  | 30,564,158 |  | 29,256,742 |  | 29,981,154 |
| Lumber \& building material |  | 28,736,679 |  | 26,325,703 |  | 22,441,929 |  | 19,048,555 |  | 18,383,205 |
| Automotive |  | 13,536,016 |  | 12,090,992 |  | 11,018,415 |  | 9,837,130 |  | 9,691,420 |
| 3\% and 4.75\% tax group (1) |  | 972,905 |  | 910,727 |  | 839,260 |  | 705,394 |  | 647,756 |
| Furniture |  | 6,441,201 |  | 6,201,915 |  | 5,757,054 |  | 5,050,850 |  | 5,182,589 |
| Apparel |  | 8,448,251 |  | 8,216,790 |  | 7,025,959 |  | 5,620,937 |  | 6,018,989 |
| Unclassified |  | 65,990,901 |  | 59,892,202 |  | 50,815,780 |  | 44,629,147 |  | 44,693,250 |
| Total | \$ | 228,833,902 | \$ | 211,168,149 | \$ | 184,873,454 | \$ | 159,749,960 | \$ | 156,558,876 |
| General State Sales Tax Rate |  | 4.75\% |  | 4.75\% |  | 4.75\% |  | 4.75\% |  | 4.75\% |


| 2018 |  | 2017 |  | 2016 |  | 2015 |  | 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 38,965,273 | \$ | 38,193,321 | \$ | 35,258,344 | \$ | 33,018,301 | \$ | 30,122,560 |
| 28,318,061 |  | 27,164,722 |  | 26,204,343 |  | 24,663,183 |  | 22,892,242 |
| 16,500,032 |  | 15,426,794 |  | 13,635,227 |  | 12,711,938 |  | 11,754,511 |
| 9,098,884 |  | 9,058,317 |  | 7,667,914 |  | 6,920,644 |  | 6,272,460 |
| 588,128 |  | 541,143 |  | 479,938 |  | 448,267 |  | 456,127 |
| 4,914,916 |  | 4,778,592 |  | 4,372,666 |  | 4,160,558 |  | 3,887,077 |
| 5,700,497 |  | 5,648,766 |  | 5,414,102 |  | 5,140,968 |  | 4,707,181 |
| 41,113,549 |  | 38,358,149 |  | 35,124,312 |  | 33,241,081 |  | 30,258,424 |
| \$ 145,199,340 | \$ | 139,169,804 | \$ | 128,156,846 | \$ | 120,304,940 | \$ | 110,350,582 |
| 4.75\% |  | 4.75\% |  | 4.75\% |  | 4.75\% |  | 4.75\% |

