

The Office of the State Controller's Audit, Risk, and Compliance Services staff are pleased to announce our upcoming internal controls webinar – Finance Organization and Assessment.

The webinar, which will be held on Tuesday, May 11, 2021 will begin promptly at 10:00 am. The Webinar is being provided at no charge to all state agencies, universities, and community colleges and qualifies for one hour of Continuing Professional Education (CPE) credit.

The suggested audience for this webinar includes staff responsible for system and organizational controls.

Each participant who plans to view the webinar and/or request CPE credit must register in advance. No CPE credit will be provided to non-registered participants.

For further information, please visit our website.

For any questions you have regarding the registration process, please contact Jan Prevo at 919-707-0714 or jan.prevo@osc.nc.gov.

Thank you,

Ben McLawhorn



Overview:

To present the methodologies and tools used to evaluate and improve risk and operations in a finance organization.

Objectives:

- Discuss opportunity and challenge of finance transformation in public sector
- Benchmarking resources against your peers
- Measuring operational activities using subjective criteria including risk and effort
- Survey tools that help assessment and improvement

Date and Time: Tuesday, May 11, 2021 10:00 am – 11:00 am

Who Will Benefit:

Front-line managers, supervisors and staff in accounting and finance and ancillary functions who are focused on process improvement.

CPE Logistics

CPE Credit: One (1) hour Field of Study: Auditing

Materials: Will be provided on OSC website

Instructional Delivery Method: Group internet based

Prerequisites: None

Advance Preparation: None

Level: Basic

Webinar Developer: Cherry Bekaert

Webinar Sponsor: NC Office of the State Controller

NOTE: There will be NO site administrator or group registrations for this webinar. During the webinar, participants are required to be individually logged on for no less than 50 minutes of the webinar and respond to three polling questions to receive CPE credit. Your time will be tracked to accurately award one (1) hour of CPE credit.

IMPORTANT: There will be NO partial credit given. If you watch this as a group, there will be NO CPE credit awarded.

Speaker:

Nick Stone - Cherry Bekaert

A partner in Cherry Bekaert's Risk & Accounting Advisory Services practice and Risk Advisory leader, Nick helps businesses implement sustainable enterprise risk management programs by optimizing internal control systems and elevating actionable enterprise data. He provides clients a range of advisory and assurance services, including financial system and process design, business intelligence solution delivery, internal audit co-sourcing, internal control assessment, and postacquisition integration. Nick supports multiple industries including public sector, financial services, manufacturing, and technology. Possessing more than 20 years of experience spanning accounting, finance and operations, Nick began his career at a Fortune 500 multinational corporation as a Software Engineer. He later transitioned to a Big Four accounting firm, where he was responsible for managing global integrated audit procedures at several public multinational corporations and then leading the system and process assurance practice supporting the Mid-Atlantic region. Prior to joining Cherry Bekaert, Nick served for eight years in leadership roles including Corporate Audit, Financial Planning and Analysis Director and Sales Controller for a large public, multi-national semiconductor company.

Nick Stone - Cherry Bekaert

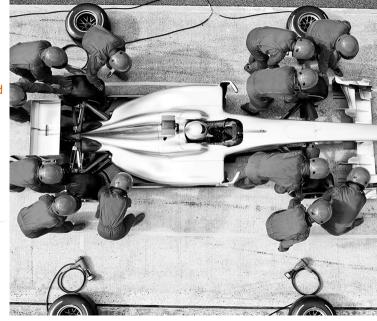
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Organizational Effectiveness

A framework for finance teams to assess processes and effectively and sustainably achieve objectives

PRESENTED BY

Nick Stone, CPA, CISA Partner, Risk Advisory Services





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Webinar Administration

Quick house keeping ahead of today's session:

- Mute your line
- Use the Chat feature to ask questions
- I may ask you to raise your Hand periodically
- Files from session are located in Chat
- CPE required polling questions to be answered (5 total)
- ❖ ~ 60 minutes today depending on level of interaction
- Survey will be sent out afterwards





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About Cherry Bekaert

Local Focus & Expertise

- Risk Advisory practice based in Raleigh ◆ Regional offices
- ▶ National reach ♦ Local attention
- Mid-market & public sector focus
- ▶ Big 4 experience, local firm feel
- Values forward ♦ People centered



CB Risk Advisory

We help organizations leverage their system of internal control to create & protect value, power performance and build resilience



Learning Objectives

- 1. Learn an organizational effectiveness framework focused on process assessment and improvement
- 2. Define organizational effectiveness
- 3. Step through 6 Dimensions of organizational effectiveness
- 4. Define process improvement methodology (6 Sigma DMAIC)
- 5. Illustrate tools including staffing benchmark & process diagnostic
- 6. Identify finance optimization technologies that modernize the function

LPAS α Advisors

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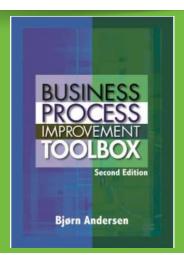
Learning Resources

Process Assessment Toolkit

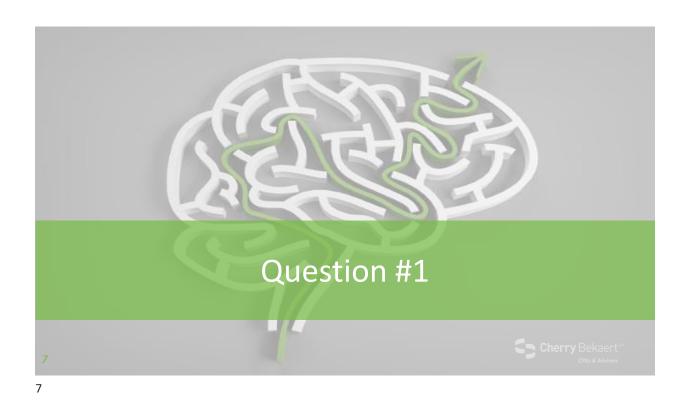
Six Sigma BOK (iassc.org)

ISO 13053-1:2011

Gartner Financial Close Quadrant







Government Finance Survey

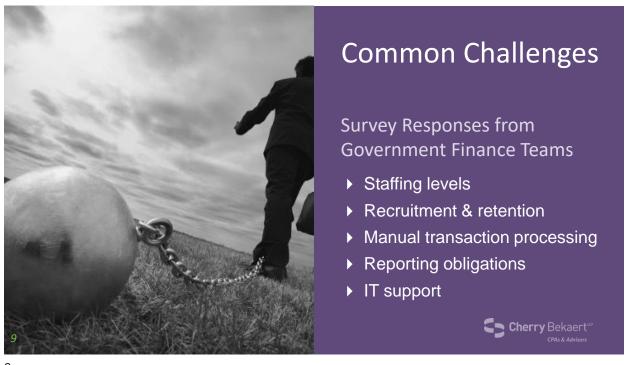
Focus: Municipalities, State Departments & Agencies

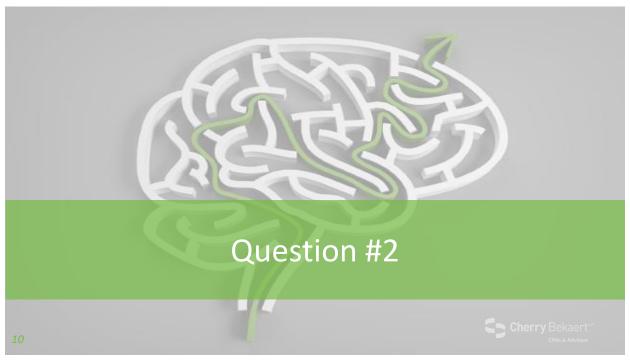
Size: 50 finance teams

Topic: Finance team size, structure, and pain points









Organizational Effectiveness

Part 1: Describe an organizational effectiveness framework for finance teams to assess processes in order to effectively and sustainably achieve objectives

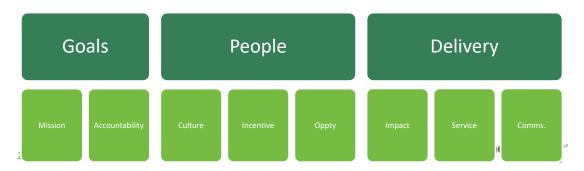


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Organizational Effectiveness

Organizational effectiveness is the concept of how well an organization achieves its objectives in the context of limited resources and competing priorities



Process Improvement

Continuous efforts to achieve stable and predictable process results...

- using characteristics that can be defined, measured, analyzed, improved, and controlled
- achieving measurable and quantifiable results
- as prioritized, communicated and supported by leadership

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Our Perspective

- Org effectiveness requires a consistent framework of holistic criteria (6 Dimensions)
- Effectiveness can be achieved using Six Sigma based process improvement methodologies
- Improvement process must be practical and accessible, and applicable to financial teams







6 Dimensions of Organizational Effectiveness

- Leadership
- Communication
- 3. Accountability
- People 4.
- Delivery 5.



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1. Leadership

Define vision, strategy and expectations

Translate vision and values into objectives, accountability, actions and performance.

- Required first step
- Non-negotiable; critical to success (defines "effective")
- Top-down, tone at the top



2. Communication

Disseminate objective, goals and priority

Define expected behaviors

Align of resources around goal

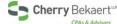
Establish accountability

Catalyze timely change management

Reinforce, react and reiterate

Frequent, consistent, targeted





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3. Accountability

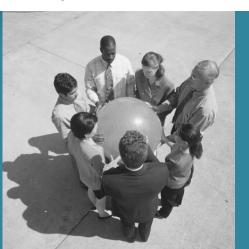
Clarify ownership to enable discipline

Define performance expectations

Support predictability and trust

Set incentives and consequences

Enforced by org structure & reporting lines



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4. Performance

People Focused, Team Centered

- Staffing level assessment
- Attract, train, and retain
- Performance management
- Retention risk and morale
- Load balancing
- Org structure efficiency



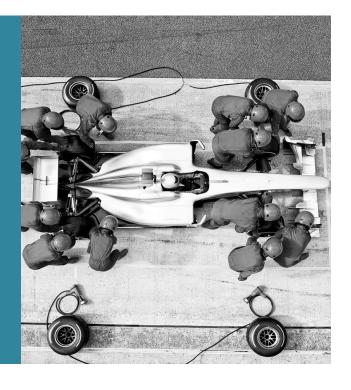
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5. Delivery

Finance Service Delivery

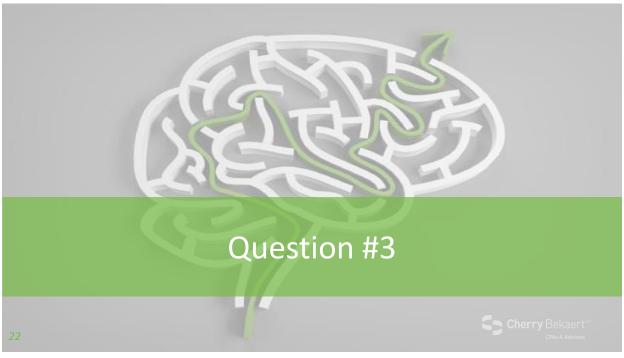
- Delivery enabled by underlying processes and systems
- ▶ Requires activity-level understanding of processes
- ▶ Balance activity importance, risk, and level of effort
- Process diagnostic tool





6. Measurement Data driven change & results KPIs & performance metrics Measure as-is process capability Improve capability and KPI Monitor for control over time Data management & dashboard technologies

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Org Effectiveness Process

Organizational effectiveness can be achieved using Six Sigma <u>based</u> process improvement methodologies



I: Improve the process by eliminating defects.

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Image Credit: isixsigma.com (https://www.isixsigma.com/new-to-six-sigma/dmaic/what-dmaic/)



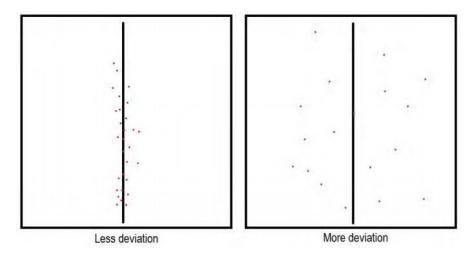
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6 Dimensions & DMAIC

	Six Sigma Step	Primary Org Effectiveness Dimension(s)
Define	Specify goals and customer deliverables (critical to quality, CTQ)	Leadership, Accountability, Communication
Measure	Determine current process capability and quantify problem	Measurement, People
Analyze	Assess process and determine root causes for defects	Delivery, People
Improve	Improve process to reduce defects and optimize metrics/CTQs	Delivery, People, Measurement
Control	Monitor process and control performance	Measurement, Delivery

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DMAIC: Minimize Variation

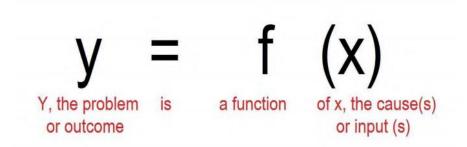


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 $Image\ Credit:\ Six\ Sigma\ Council:\ @\ https://www.sixsigmacouncil.org/wp-content/uploads/2018/08/Six-Sigma-A-Complete-Step-by-Step-Guide.pdf$

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DMAIC: What is the goal or outcome?



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Image Credit: Six Sigma Council: @ https://www.sixsigmacouncil.org/wp-content/uploads/2018/08/Six-Sigma-A-Complete-Step-by-Step-Guide.pdf

DMAIC: Define

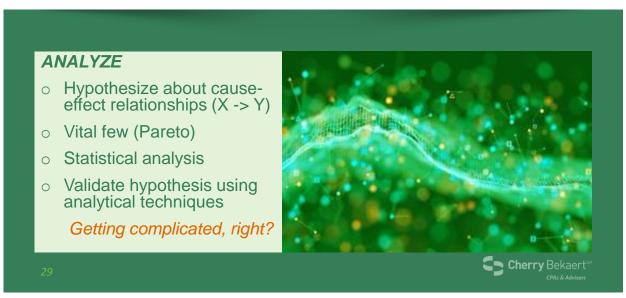


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DMAIC: Measure

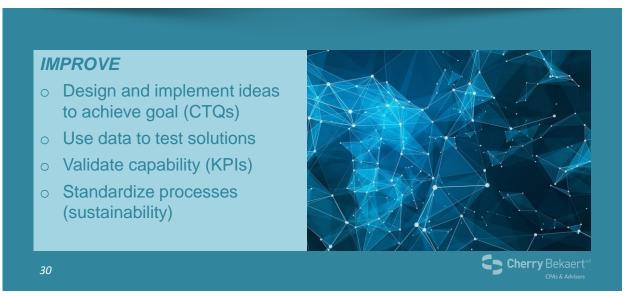


DMAIC: Analyze



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DMAIC: Improve



DMAIC: Control



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A Pragmatic Approach

- DMAIC can be perceived as overly complex for finance and related business processes – scope beyond today's webinar
- A <u>simplified</u> DMAIC process improvement framework can be used to efficiently evaluate and analyze financial departments and business processes
- Let's explore a pragmatic methodology and a few supporting tools... a short-cut if you will...

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Applications to Accounting & Finance

- Evaluate overall organizational structure, alignment and resource usage
- Level of effort analysis to optimize available resources
- Specific business process analysis and improvement (Ledger, AP, Payroll, Investment, Billing, etc.)
- ❖ Risk management and internal control rationalization
 Let's explore one specific use case & some tool examples...
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Step 1: Benchmark

Comparing Finance Team Size & Structure

- Define what finance means
- Normalize population by finance function
- Calculate adjusted FTE
- Select denominator



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Finance FTE Metrics

Approximate Load on Financial Services Organization

- ▶ FTE Per \$1M Total Revenue
- ▶ FTE Per Operating Budget
- ► FTE Per \$1M General Fund
- Others comps may be org specific



Benchmark



Where Do You Stand?

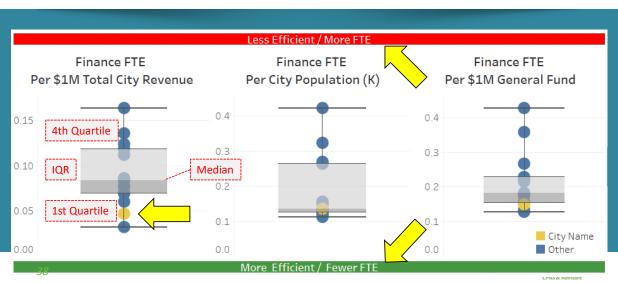
- Compare FTE metrics using Box-Whisker Visualization
- Sensitivity analysis using What-Of scenarios
- Reference finance transaction processing metrics

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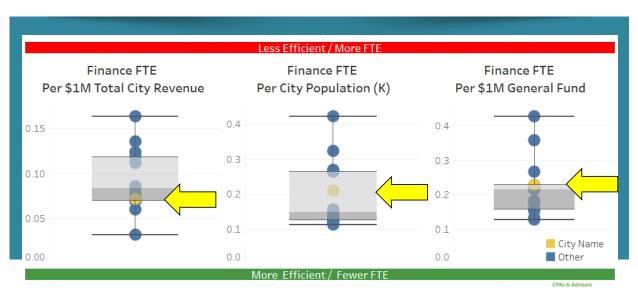
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Interpreting The Benchmark

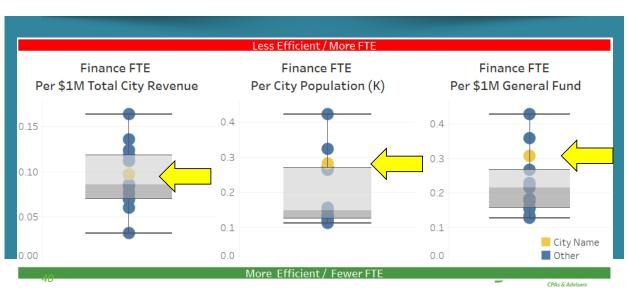


What If... We Add 1 FTE



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What If... We Add 2 FTE



Other Metrics For Finance Functions

Procurement

- # Bids (Formal/Informal)
- # Contracts Processed
- # POs Issued
- P-Card Txns Volume
- P-Card Issuance %
- P-Card Rebate % of Total Spend
- P-Card Coding Corrections

Accounts Payable

- Invoices & Pmts. Processed Per FTE
- % Invoice Payments on PO
- % Voucher Payments
- # Physical Checks
- % Electronic Payments
- Early Payment Discounts Earned
- Invoice Holds # and \$



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Additional Considerations

- Service Delivery Metrics
- Grants Managed # and \$
- # Employees
- # Late Reporting (CAFR, Legislative, Grants, etc.)
- Period Close Duration
- Personnel Services Budget; Labor Cost Per FTE
- Internal Controls Findings (SD and MW)
- ERP System and available data





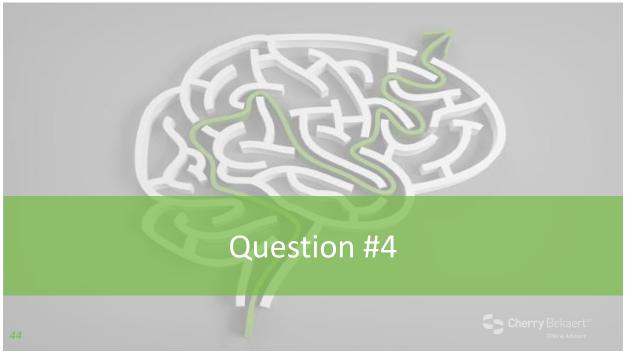
So Now What?

Casting a Broader Net...

- Benchmark is a capacity indicator
- Where does the effort go?
- ▶ How are functions performing?
- Are resources aligned to priorities?
- ► DMAIC offers a compelling approach to these questions



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Step 2. Assess Org Structure

People Centered Approach Before Process Analysis

- Structural efficiency
- ▶ Morale & employee attitudes
- ▶ Retention risk
- Matriculation path
- Compensation parity
- ▶ Load balance



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Team Restructure?

Effective, But Seldom Used

- ► Group related functions (Txn Processing, Close, Financing, etc.)
- ► Change assignments; fresh eyes
- Create space for project work
- ▶ Define succession path for mgrs.
- Increase Fin. Director strategic focus
- Performance management





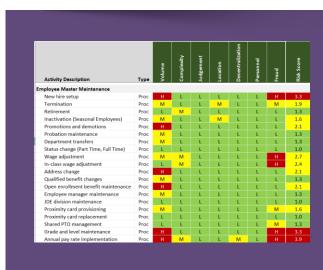
Step 3: Process Diagnostic

Develop a deeper understanding of your processes

- ▶ DMAIC short-cut (first pass)
- ▶ Walkthrough each function
- Identify key activities
- Characterize activities by effort, priority and risk
- ▶ Rationalize & redesign y Bekaert™

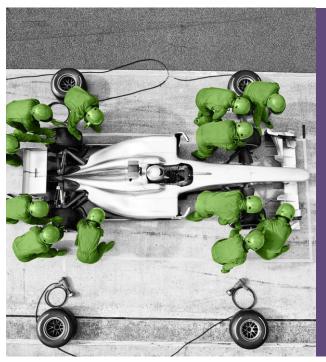
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Steps in the Process Diagnostic



- 1. Agree on assessment criteria
- 2. Catalog process activities
- 3. Characterize activities against assessment criteria in workshop sessions
- 4. Analyze risks, resource alignment, and level of effort
- Identify improvement opportunities and define management response





Assessment Criteria

Measure effort, priority & risk

- Level of effort
- Priority (importance)
- ► Relevance (to Finance)
- ▶ Complexity
- Judgment
- Automation
- ▶ Risk of Error
- Fraud Risk



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Example Process Diagnostic

Function	Sub-Process	Transaction or Activity Description	Freq.	Level of Effort	Priority	Relevance	Complexity	Judgment	Automation	Risk of Error	Fraud Risk	Review	Ref.#
Procure-To-Pay	Governance	Maintain AP operating procedures, check lists, priorities and process documentation	Not Performed									•	
Procure-To-Pay	Vendor Maintenance	One Time Vendor setup (single use primarily for refunds)	As Needed	L	М	Н	L	L	М	L	Н	A	AP-01
Procure-To-Pay	Vendor Maintenance	Voucher Vendor setup (AP initiated for voucher payment requests)	As Needed	L	М	Н	L	L	М	L	Н	•	AP-01
Procure-To-Pay	Vendor Maintenance	PO Vendor setup	As Needed	L	М	Н	L	L	M	L	Н	A	AP-01
Procure-To-Pay	Invoice Processing	Inbound invoices sent from vendors to AP and field departments	Daily	L	L	М	L	L	L	M	М	•	AP-02
Procure-To-Pay	Invoice Processing	AP forwards all invoices received to related department for authorization in hard-copy	Daily	M	L	L	L	L	L	М	L	•	AP-03
Procure-To-Pay	Invoice Processing	For PO related invoices, department provides PO# and returns hard-copy to AP.	Daily	L	М	Н	L	L	L	М	L	~	
Procure-To-Pay	Invoice Processing	For Voucher invoices, departments create Voucher Request, authorizes Voucher Request, and returns hard-copy to AP.	Daily	L	M	Н	L	L		М	M	•	AP-03
Procure-To-Pay	Invoice Processing	Voucher Requests reviewed by AP Supervisor daily (coding)	Daily	М	М	М	L	L		М	L	~	
Procure-To-Pay	Invoice Processing	Invoices keyed into by AP according to alpha- assignment	Daily	Н	М	Н	L	L	L	М	L	*	

Diagnostic Results

Rationalize Current State & Identify Improvement Opptys

- ▶ Understand your processes
- ► Align effort with priority & risk
- Identify pain points
- ► Efficiency opportunities (FTE)
- ▶ Develop improvement plan
- Not DMAIC, but faster perspectives

Function	Sub-Process	Transaction or Activity Description	Freq.	evel of Eff	ribrity	elevance	om plexity	dgment	u to mation	isk of Emo	raud Risk	erless	ef.#
					•	æ	•		_ <	~	-	•	æ
Procure-To-Pay	Governance	Maintain AP operating procedures, check lists, priorities and process documentation	Not Performed									^	-
Procure-To-Pay	Vendor Maintenance	One Time Vendor setup (single use primarily for refunds)	As Needed		3.4	н			- 14		н	•	AP-01
				-	M	н	÷	÷	M	-	ä	÷	AP-01
Procure-To-Pay	Vendor Maintenance	Voucher Vendor setup (AP initiated for voucher payment requests)	As Needed	L	м	н	L	ľ	м	L	н	^	AP-05
Procure-To-Pay	Vendor Maintenance	PO Vendor setup (initiated via CHP self-service)	As Needed	T	м	н	T	т	м	L	н	•	AP-01
Procure-To-Pay	Invoice Processing	Inbound invoices sent from vendors to AP and field	Daily	Ť		м	Ť	Ť	1	м	м	7	AP-03
	-	departments		-			_	Ľ					1
Procure-To-Pay	Invoice Processing	AP forwards all invoices received to related department for authorization in hard-copy	Daily	м	L		L	L		м	L	•	AP-0
Procure-To-Pay	Invoice Processing	For PO related invoices, department provides PO# and	Daily	L	м	н	L	L	L	м	L	,	-
		returns hard-copy to AP.		_	_		_	_					
Procure-To-Pay	Invoice Processing	For Voucher invoices, departments create Voucher Request,	Daily	L	м	н	L	L		M	M	•	AP-0
		authorizes Voucher Request, and returns hard-copy to AP.						l					
Procure-To-Pay	Invoice Processing	Voucher Requests reviewed by AP Supervisor daily (coding)	Daily	M	M	14		1		м		-	-
Procure-To-Pay	Invoice Processing	Invoices keyed into Lawson by AP according to alpha-	Daily	н	3.4	-	÷	÷	٠	M	÷	-	_
Procure-10-Pay	Invoice Processing	assignment	Daily	*	M	"	١.	ľ		M	١.	1	_
Procure-To-Pay	Invoice Processing	Reviewed vouchers keyed into Lawson by AP according to	Daily	н	м	н	L	L		м	м	•	-
	,	elphe-essignment	-		-		_	Ľ					
Procure-To-Pay	Invoice Processing	Hard-copy invoice and voucher documentation retained for 3 years	Daily	L		М	L	L		L	L	*	-
Procure-To-Pay	Payment Processing	AP Supervisor approves (through ap126) all vouchers	Daily	м		м		1	м	м	м	•	AP-0
Procure-10-Pay	Payment Processing	entered by AP staff	Daily	PA1	٦	M		ľ		M		•	AP-G
Procure-To-Pay	Payment Processing	AP Supervisor approves all invoices entered by Hi-Tran staff	Daily	E	L		L	L	м	м	м	•	AP-0
	,	and Elects staff		1				1	-			_	
Procure-To-Pay	Payment Processing	AP Supervisor releases all youthers and invoices in Lawson	Daily	м	н	н		1		L	м	,	-
,	,	for payment	,				1	ľ		1	-		
Procure-To-Pay	Payment Processing	All invoices entered by Hi-Tran staff and Fleets staff require	Daily	T.	ı.	м	L	L		L	L	•	AP-0
	1'	individual release and approval from email notification and						l					
		in basket approval to ensure proper budgetary department											
		approval.						l					
Procure-To-Pay	Payment Processing	Run ap520 for payroll disbursements to interface into ap150 disbursement report.	Bi-weekly	L	Н	М	L	L	н	L	L	1	-
Procure-To-Pay	Payment Processing	Process invoices for payment by running ap 150 in non-	Weekly	-	н	н		+	н	-	-	-	
Procure-10-Pay	Payment Processing	update mode.	weekiy	-	н	"	١.	ľ	"	-	١.	ľ	_
Procure-To-Pay	Payment Processing	Reconcile cash distribution report to every hard-copy	Weekly	н	м	м	L	L		м	м	•	ΔP-01
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	voucher and invoice packets for completeness and accuracy				-	1	ľ			-		
Procure-To-Pay	Payment Processing	Correct released but not posted invoices	Weekly	L	н	н	L	L	M	L	L	~	-
Procure-To-Pay	Payment Processing	Change payment schedule	Weekly	Ł	н	н	L	L	м	L	Ł	v	-
Procure-To-Pay	Payment Processing	Cancel invoice/voucher payment	Weekly	L	н	н	L	L	м	L	L	×	-
Procure-To-Pay	Payment Processing	Resolve incorrect receiving for PO receipts	Weekly	ī	н	м	L	ī	M	L	1	-	_
Procure-To-Pay	Payment Processing	After AP staff review, approve any open invoices not	Weekly	ì	н	н	ì	ī	M	Ĺ	ì	~	-
		approved when released. (ap32)											
Procure-To-Pay	Payment Processing	Re-run invoice Processing using ap150 (update mode)	Weekly	E	M	M	L	L	M	L	Ł	•	-
Procure-To-Pay	Payment Processing	Print checks (ap155) - All checks printed hard-copy	Weekly	м	M	м	L	L	M	L	Ł	×	-
Procure-To-Pay	Payment Processing	AP staff stuffs checks in envelopes for mailing	Weekly	м	L	L	Ť	Ιī	L	м	м	•	AP-0
Procure-To-Pay	Payment Processing	Mail department seals envelopes, applies postage, and mails	Weekly	Ł	L		Ł	L		L	м	٧	-
	1.	checks						l					
Procure-To-Pay	Payment Processing	Run check register (ap265)	Weekly	E	н	н	L	L	н	L	E	~	-
Procure-To-Pay	Payment Processing	Run payment processing (ap170) and Paid Invoice Activity	Weekly	L	н	н	L	L	н	L	L	*	-
Procure-To-Pay	Payment Processing	jobs (ap178) Generate positive pay file (zb901)	Weekly	-	н	н		H	м		м	-	_
Procure-To-Pay	Payment Processing	Reconcile check register to positive pay file	Weekly	÷	н	н	÷	t	M	÷		-	
Procure-To-Pay	Payment Processing	Load positive pay file to bank	Weekly	÷	н	H	÷	÷	M	÷	÷	÷	-
				_			1		- 201	_	_	÷	
Procure-To-Pay	Payment Processing	Reconcile positive pay confirmation to check register	Weekly	Ł	н	н	L	L	L	L	Ł	-	-
Procure-To-Pay	Payment Processing	Void, reinstate and cancel checks (Lawson)	Weekly	L	н	н	L	L	M	L	L	-	-
Procure-To-Pay	Payment Processing	Void checks in BOA Cashpro for reissuance or stop payment.	Weekly	L	н	н	L	L	м	E	L	-	-
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Typical Findings

Manual processes (failure to automate)

System interface issues

Staffing issues (capacity, retention, training)

Lack of electronic processing

Cumbersome reporting requirements

Outdated toolsets



Process Diagnostic Outcomes

Understanding of key business processes and systems

Measurement of subjective as-is process capability Assessment of risks, issues & improvement opportunities

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CPAs & Advisors

Next Steps

- Our short-cut approach takes your through Define, Measure, and Analyze
- Next steps focus on implementing selected improvement opportunities and re-measuring process capability
- Control techniques are then used to stabilize, monitor and maintain process capability
- ▶ But we are out of time....

Define

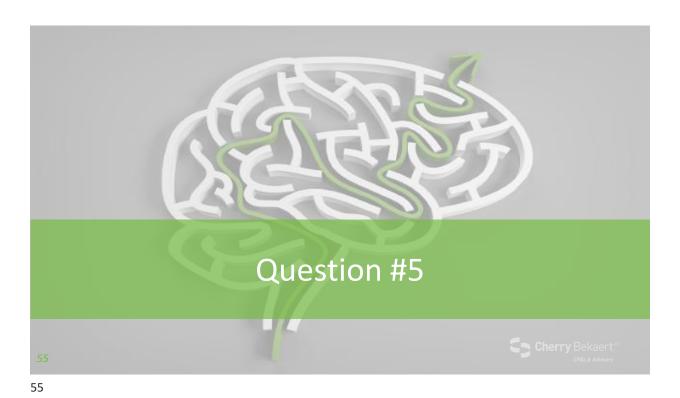
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Tools For Process Improvement

Financial Close

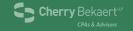
- Blackline
- Adra (Trintech)
- Cadency (Trintech)

Analysis, Monitoring & Control

- Tableau / PowerBl
- Alteryx
- FiveTran
- Boomi

Process Automation & Workflow

- UiPath
- Automation Anywhere
- Blue Prism
- Nintex
- MS SharePoint
- MS Power Automate
- KissFlow
- Appian
- DocuSign



Recap

Themes Underlying Successful Org Effectiveness Projects

- ► Incorporate the 6 Dimensions
- ► Follow DMAIC principles but don't get stuck
- Accelerate perspectives using process diagnostics
- Benchmark staffing to baseline productivity metrics
- Investigate progressive toolsets available on the market



57

Questions

Nick Stone, Partner CB Risk Advisory nstone@cbh.com 919.782.1040





Process/Org Model & Risk Assessment Department - Fiscal Year

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