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# SEC ENFORCEMENT

# THE RULE

 Issuers may not make a misstatement of material fact nor make a statement that is misleading due to the omission of a material fact.

- Any statement "in connection with the purchase or sale of securities" even if not intended for investors, can be problematic (e.g., websites, press releases, speeches).
- The SEC does not have to show monetary losses.

SIGNIFICANT
SEC DEVELOPMENTS
FOR MUNICIPAL
ISSUERS

- In 2010 the SEC established Office of Municipal Securities.
- In 2013 alone, the SEC charges more municipal issuers than it had in the previous 10 years combined.

# Who?

- State of New Jersey (2010)
- State of Illinois (2013)
- State of Kansas (2014)

# PENSION LIABILITIES

 The offering documents failed to disclose that the state's pension system was significantly underfunded, and the unfunded pension liability created a repayment risk for investors.



In 2010 ...
it got personal.

# SAN DIEGO, CALIFORNIA

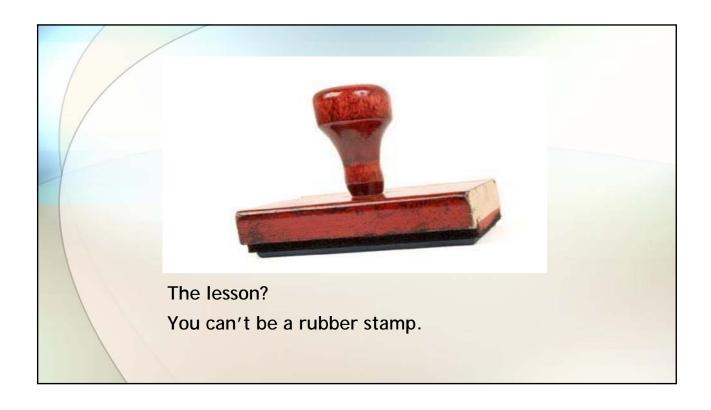
- The SEC imposed civil penalties against municipal officials for the first time in 2010.
- The SEC alleged that the officials knew the city had been intentionally under-funding its pension obligations so that it could increase pension benefits but defer the costs.

# How bad was it?

The SEC alleged that the officials knew the city's unfunded liability to
its pension plan was projected to dramatically increase, growing from
\$284 million at the beginning of fiscal year 2002 to an estimated \$2
billion by 2009, and that the city's liability for retiree health care was
estimated to be an additional \$1.1 billion.

# The Penalties

- City Manager (\$25,000)
- City Auditor and Comptroller (\$25,000)
- Deputy City Manager for Finance (\$25,000)
- Treasurer (\$5,000)



# HARVEY, ILLINOIS

- The SEC alleged that the city illegally diverted at least \$1.7
  million from past bonds whose proceeds had been earmarked
  for hotel development to use for operations.
- Comptroller had received large fees.



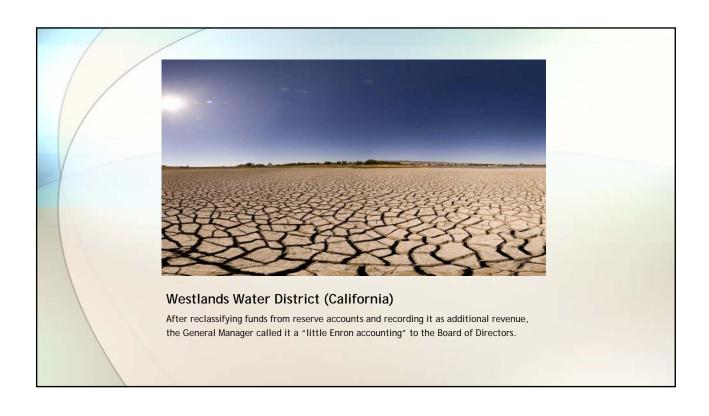
# RAMAPO, NEW YORK

- In April 2016, the SEC brought fraud charges against officials from the town of Ramapo, New York, for allegedly hiding the town's severe financial strain from investors.
- The SEC alleged that the officials knowingly changed numbers to depict a positive balance between \$1.4 million and \$4.2 million during a sixyear period when the town had actually accrued balance deficits of minus \$249,000 to minus \$13.9 million.

# How?

- Inflated the general fund balance by using phony receivables, omitting unpaid liabilities and improperly recording transfers from other funds.
- In 2010, for example, the town included a false \$3.6 million receivable.





# MIAMI, FLORIDA

On Sept. 14, 2016, the SEC conducted its first federal jury trial against a municipality, the city of Miami, and its former budget director.

# MISLEADING CAFRS

- In 2007 and 2008 CAFRs Miami shuffled as much as \$37.5 million from the Capital Projects Fund to the General Fund to mask losses in the city's General Fund.
- Miami did not disclose to bondholders that the transferred funds included legally
  restricted dollars which, under city code, could not be commingled with any other
  funds or revenues of the city. Miami also failed to disclose that the transferred funds
  were allocated to specific capital projects that still needed those funds as of the end
  of the fiscal year, or in some instances already had spent that.



The SEC Ask?

\$450,000

# PRIMARY TAKEAWAYS

- Accurate financial disclosure is a fundamental obligation.
- Omissions matter.
- Report irregularities up the chain.

July 20, 2017

NEW ISSUE—BOOK-ENTRY ONLY

Ratings: Moody's: Aal S&P: AA+ Fitch: AA+ (See "RATINGS" herein)

This Official Statement has been prepared by the State of North Carolina (the "State") to provide information on the State of North Carolina Limited Obligation Refunding Bonds, Series 2017B (the "Series 2017B Bonds"). Selected information is presented on this cover page for the convenience of the user. Investors must read the entire Official Statement to obtain information essential to the making of an informed investment decision.

### \$618,415,000 STATE OF NORTH CAROLINA LIMITED OBLIGATION REFUNDING BONDS, SERIES 2017B

Nature of the State's Payment Obligation:

Due: May 1, as shown on the inside cover

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The payment of amounts by the State with respect to the Series 2017B Bonds shall be limited to funds appropriated
for that purpose by the North Carolina General Assembly in its discretion. The obligation to make payments with
respect to the Series 2017B Bonds is not a general obligation of the State, and the taxing power of the State is not
pledged directly or indirectly to secure any monies due to the owners of the Series 2017B Bonds.

pregged arterdy of manetery to secure any monner on the series 2017 B bonds. In the opinion of Bond Counsel, which is based on existing law and assumes continuing compliance by the State with certain covenants to comply with the requirements of the Internal Revenue Code of 1986, as amended (the "Code"), interest on the Series 2017B Bonds will not be includable in the gross income of the owners thereof for purposes of federal income taxation and will not be a specific preference item for purposes of computing alternative minimum tax imposed by the Code on corporations and other taxpayers, including individuals; however, such interest will be includable in the adjusted current earnings of corporations for purposes of computing alternative minimum tax imposed by the Code on corporations. In the opinion of Bond Counsel, interest on the Series 2017B Bonds will be exempt from all State of North Carolina income taxes. See "TAX TREATMENT"

Certain Series 2017B Bonds are subject to optional redemption prior to maturity as described herein. May 1 and November 1 of each year, commencing November 1, 2017 S5,000 or integral multiples thereof July 20, 2017 Optional Redemption: Interest Payment Dates: Denominations:

Sale Date:

Expected Delivery Date: Trustee: Bond Counsel:

July 20, 2017
U.S. Bank National Association
Womble Carlyle Sandridge & Rice, LLP, Raleigh, North Carolina Financial Advisor: Hilltop Securities Inc. The date of this Official Statement is July 20, 2012

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### STATE OF NORTH CAROLINA

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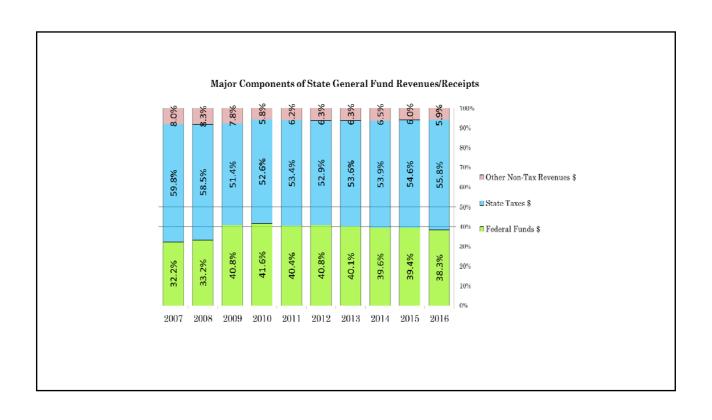
Retiree Health Benefit

Disability Income Plan of North Carolina

New GASB Statements

LITIGATION

SEAL OF THE STATE OF NORTH CAROLINA



# State Tax Payments into General Fund (\$ millions)

Fiscal year	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
Taxes:										
Individual Income Tax	11,980.8	11,288.6	10,576.6	11,111.5	10,457.2	10,018.0	9,343.3	8,658.6	10,672.4	10,737.5
Sales and Use Tax	7,177.8	6,858.5	5,838.0	5,554.1	5,516.3	6,133.9	5,871.2	4,872.3	5,125.7	5,079.0
Corporate Income Tax	1,118.0	1,271.0	1,331.9	1,224.7	1,194.9	1,139.6	1,245.5	941.5	1,265.6	1,357.5
Franchise Tax	525.0	552.2	890.7	857.9	797.6	793.1	905.0	797.1	739.9	669.2
Insurance Tax	503.4	529.9	476.4	521.5	463.6	486.0	495.1	483.8	492.7	475.6
Beverage Tax	380.0	360.1	343.0	330.7	322.2	311.8	295.3	263.6	257.4	245.4
Tobacco Products Tax	287.0	277.8	277.7	283.6	293.3	290.8	278.3	242.1	249.7	241.7
Other Taxes	181.9	180.8	246.7	268.3	210.7	190.5	241.0	267.4	344.1	342.5
Total	22,153.9	21,318.9	19,981.0	20,152.3	19,255.8	19,363.7	18,674.7	16,526.4	19,147.5	19,148.4

 $Source: \ Drawn\ from\ NC\ CAFR\ for\ fiscal\ year\ 2016, Schedule\ of\ Revenues\ by\ Source ---General\ Fund,\ Table\ 5,\ in\ Statistical\ Section\ of\ CAFR.$ 

# **State Indebtedness 10-Year Payout Ratio**

Fiscal Year End June 30	10-Year Payout Ratio		
2012	65.5%		
2013	67.0%		
2014	71.0%		
2015	65.0%		
2016	67.2%		

Source: Debt Affordability Studies (2013-2017) of North Carolina Debt Affordability Advisory Committee.

# Per Capita General Fund Supported State Indebtedness

As of June 30	Population	Outstanding General Obligation Debt and Special Indebtedness Subject to Annual Appropriation	Per Capita	Percentage of Per Capita Income
2012	9,762,639	\$6,854,400,000	\$702.11	1.82%
2013	9,860,149	6,522,735,000	661.52	1.75
2014	9,953,687	5,990,925,000	601.88	1.54
2015	10,054,722	5,718,515,000	568.74	1.40
2016	10,146,243	5,160,555,000	508.62	1.21

Source: North Carolina Department of State Treasurer.

## Percentage of Annual General Obligation and Special Indebtedness Debt Service to General Expenditures

Fiscal Year Ended June 30	Debt Service (Principal and Interest)	Total Governmental Expenditures	Percentage
2012	\$867,809,000	\$41,849,159,000	2.07%
2013	909,164,000	42,389,158,000	2.14
2014	885,660,000	41,729,774,000	2.12
2015	869,301,000	42,992,112,000	2.02
2016	882,529,000	43,495,798,000	2.03

Source: Comprehensive Annual Financial Report, N.C. Office of the State Controller.

### **SEC Requirements for Continuing Disclosure**

### **Annually by End of January**

- Audited financial statements of the State for the prior fiscal year, and
- Particular financial and statistical data relating to the credit behind the bond issue.

For general obligation bonds –

- Revenue Structure (tax rates only);
- Budgets General Fund, Highway Fund and Highway Trust Fund; and
- State Indebtedness

For revenue bonds – specific history of relevant revenues received.

### **Event Disclosure –**

not in excess of ten days following its occurrence, notice of any of the following events with respect to the bonds:

- Certain specified events with respect to the bonds (will be known to DST); and
- Material change in any security for the bonds or serious event affecting State financial status.



State and Local Government Finance Division



# The Bond Official Statement

- The Official Statement is the primary offering document used by the underwriters to sell the bonds to potential investors.
- Recent State of NC General Obligation Official Statements have 5 sections.





# The Official Statement - Continued

- 1. Front Section of the OS discloses the authorization, purpose, security of the bonds, continuing disclosure obligations, legal and tax treatment, ratings, underwriting etc.
- 2. Appendix A Collection of financial and statistical information about the unit of government issuing the bonds.



State and Local Government Finance Division



# Appendix A Information Contributors

At least 12 State Agencies along with the UNC and Community College Systems.

- Department of Commerce
- Department of Public Instruction
- Department of Health & Human Services
- Department of Public Safety
- Department of Revenue
- Department of Transportation
- Department of Agriculture

- Office of State Budget and Management
- Department of Justice
- Department of State Treasurer
- Office of State Controller
- NC Education Lottery
- Community College System
- University of North Carolina System





# The Official Statement - Continued

- 3) Appendix B Audited Financial Statements from the most recent fiscal year end.
  - a) add new additional Subsequent Events Note (note 24)
  - b) this new additional Subsequent Events Note requires a new auditor's opinion
  - c) new auditor's opinion goes in the front of Appendix B.

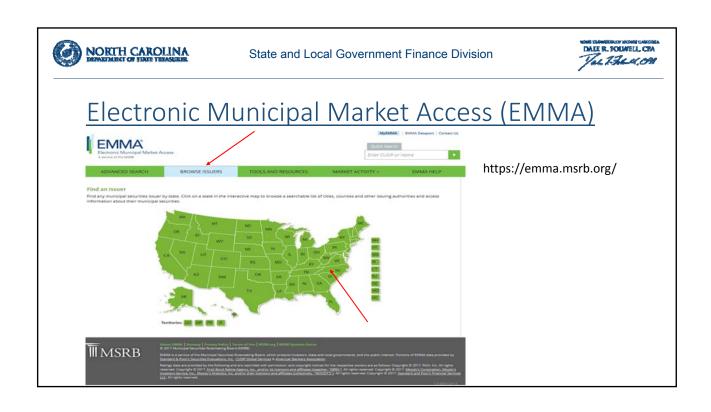


State and Local Government Finance Division



# The Official Statement - Continued

- 4) Appendix C Bond Counsel's Opinion Letter
- Appendix D Book Entry Only System (Beneficial Ownership)
  - Discusses how bonds are processed through a central securities depository.
  - Investors no longer hold the physical bonds.













# Questions?

# Thank You!