State of North Carolina June 30, 2021

TAXABLE SALES BY BUSINESS GROUP

For the Fiscal Years 2012-2021

(Dollars in Thousands)

	2021	2020	2019	2018	2017	
General merchandise	\$ 56,410,899 30,564,158	\$ 45,601,205 29,256,742	\$ 41,960,513 29,981,154	\$ 38,965,273 28,318,061	\$ 38,193,321 27,164,722	
Lumber & building material	22,441,929	19,048,555	18,383,205	16,500,032	15,426,794	
Automotive	11,018,415	9,837,130	9,691,420	9,098,884	9,058,317	
3% and 4.75% tax group (1)	839,260	705,394	647,756	588,128	541,143	
Furniture	5,757,054	5,050,850	5,182,589	4,914,916	4,778,592	
Apparel	7,025,959	5,620,937	6,018,989	5,700,497	5,648,766	
Unclassified	50,815,780	44,629,147	44,693,250	41,113,549	38,358,149	
Total	\$ 184,873,454	\$ 159,749,960	\$ 156,558,876	\$ 145,199,340	\$ 139,169,804	
General State Sales Tax Rate	4.75%	4.75%	4.75%	4.75%	4.75%	

Source: North Carolina Department of Revenue

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Table 8

2016		2015		_	2014		2013		2012	
\$	35,258,344	\$	33,018,301	\$	30,122,560	\$	29,092,064	\$	28,488,712	
	26,204,343		24,663,183		22,892,242		21,961,810		21,188,038	
	13,635,227		12,711,938		11,754,511		11,034,483		10,936,526	
	7,667,914		6,920,644		6,272,460		5,855,515		5,798,630	
	479,938		448,267		456,127		460,461		447,963	
	4,372,666		4,160,558		3,887,077		3,739,815		3,599,804	
	5,414,102		5,140,968		4,707,181		4,554,679		4,343,728	
	35,124,312		33,241,081		30,258,424		28,668,485		28,026,651	
\$	128,156,846	\$	120,304,940	\$	110,350,582	\$	105,367,312	\$	102,830,052	
	4.75% 4.75%			4.75%		4.75%		4.75%		

(1) 3% and 4.75% tax group includes manufactured homes, airplanes, boats, and modular homes. In fiscal year 2016, airplanes sold or purchased at retail for use was subject to a 3% tax rate from July 1, 2015 to September 30, 2015 and a 4.75% tax rate beginning October 1, 2015. In the fiscal years prior to 2015, some manufactured homes were included in the 2% tax group and some modular homes were included in the 2.5% tax group. In the fiscal years prior to 2014, there was also a 1% tax group that included farm, mill, laundry machinery, fuel to farmers, manufacturers, and laundries.